

sapphire



An Introduction to
EAM WORKS

EAM Works: Get Up & Running in Under a Month

In any asset intensive industry, equipment downtime and poorly performing assets can have a significant impact on an organization's bottom line. As a mid-sized organization, this can have an even bigger impact. Without the resources afforded to your larger counterparts – you must still find a way to remain competitive in a dynamic marketplace – all while remaining within your budget.

The maintenance of your assets is not only important from a productivity point of view but also because of the significant health and safety implications of any failure. Traditionally, complex end-to-end asset management systems take a significant amount of time to implement; and best-of-breed solutions are simply unaffordable.

Enter EAM Works.

“The EAM market is expected to grow from \$3.4B in 2017 to \$6B in 2022.”

**Research and Markets, 2017*

Rather than a bespoke design and build approach, Sapphire has defined a standard implementation and training framework, designed to get you up and running in under a month.

With a templated approach based on 25 years of client implementation experience, Sapphire can accelerate your Time to Live through rapid deployment of Infor Enterprise Asset Management (EAM). Not only has Infor EAM been named Plant Engineering's Product of the Year for asset management; it's also a leader in Gartner's recent Magic Quadrant.

The EAM Works solution is a fully functional version of Infor EAM's Enterprise Edition, meaning you can configure and extend your system and adopt more functionality as your business evolves and grows; enabling you to take advantage of the best asset management system in the market.

Using this pre-built approach, Sapphire can minimize the initial implementation resource requirements to allow the client to gain a quick return on investment and significantly reduce the total cost of ownership, to provide real business value.





What's Included?

With pre-built content created for rapid deployment, Sapphire have developed a set of standard business processes within the system to deliver a faster implementation, predictable outcome, and a lower total cost of ownership. The packaged solution includes reports, dashboards and alerts, and roles and user security as standard.

Included within the EAM Works approach is:

- » Work Management
 - » Service and Work Requests
 - » Work Order Management
 - » Planned Maintenance
 - » Mobile Maintenance
- » Safety Management
 - » Permits
 - » Lock-out, Tag-out (isolations)
 - » Risk Assessments (hazards and precautions)
- » Procurement
 - » Purchase Requisitioning
 - » Requests for Quotations
 - » Purchase Ordering
 - » Invoicing
- » Equipment Management
 - » Buildings, Assets, Vehicles, IT etc
- » Other Features
 - » HTML 5 Web Interface
 - » Minimal Hardware Requirements
- » Materials Management
 - » Goods/Service Receipting
 - » Goods Issues>Returns
 - » Store Transfers
 - » Physical Inventory Counts

Deploying EAM Works

With a variety of deployment options to suit your needs, Sapphire can provide Infor EAM in the cloud or on-premise. For maximum flexibility, scalability and minimal hardware, cloud is an increasingly popular deployment option, with many customers already benefiting from hosting Infor EAM in the cloud. Alternatively, should you prefer to keep your systems in-house, Sapphire is able to support your deployment with our team of Infor EAM experts.

EAM Works is available as a mobile solution, meaning your employees can access the system any time, any where in order to manage their time more effectively. With the option to push notifications to iOS, Android and Windows devices, you can alert your team in the field to any work that requires their attention quickly.



EAM Works Delivers Results

More than 10,000 organizations worldwide – both public and private use Infor EAM to better manage, maintain and track their assets; as well as drive better decision making in maintenance, inventory and warranty, downtime, risk management, health & safety and strategic planning.

Infor EAM delivers a wide range of tangible business benefits including:

- » 20% improvement in labor productivity
- » 20% reductions in inventory carrying costs
- » 5% reduction in new equipment costs
- » 10% increase in fleet availability
- » 20% energy savings
- » 50% reduction in purchasing process costs

With Sapphire you can leverage the power of Infor EAM with the experience of an international organization to implement and improve your company processes through training, best practice advice and a 24-hour global support network.

“Infor EAM really is the cornerstone of our asset management, its value in managing these assets accurately, efficiently and proactively, cannot be underestimated.

“Sapphire’s knowledge, expertise and tenacity has been intrinsic to helping us understand what Infor EAM can help us to achieve”.

Thomas Howat, SPT





The Sapphire Difference

Why choose Sapphire for your new business or financial management solution?

At Sapphire our ethos is simple:

To drive customer success through partnerships, technology and innovation. We pride ourselves on our core values of innovation, agility, excellence and integrity.

Customer service plays a huge role in the success of a project. As a Sapphire Systems partner, you will benefit from our industry-leading level of service.

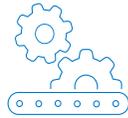
Find out for yourself how our clients rate us. View our most recent testimonials and case studies at: www.sapphiresystems.com.

Sapphire Systems supports your industry

Sapphire provides a range of solutions and services to a variety of industries.
Find out more about the specific areas we operate. Visit: www.sapphiresystems.com



Chemicals



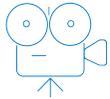
Manufacturing



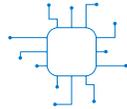
Sport & Leisure



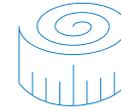
Energy



Media & Entertainment



Technology



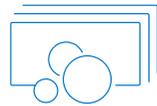
Fashion & Apparel



Not for Profit



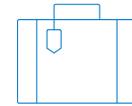
Transportation



Financial Services
& Insurance



Pharmaceuticals



Travel & Tourism



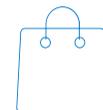
Food & Beverage



Professional Services



Wholesale & Distribution



Retail

Industry leading enterprise software from Sapphire Systems

Sapphire Systems is a leading global provider of cloud and on premise enterprise software delivering organizations with industry specific solutions. With over 1,000 customers worldwide, Sapphire partners with market leading software authors, develops unique customizations, and offers unrivaled customer service and support. Headquartered in London with offices across the United Kingdom, United States, Latin America and Asia, Sapphire offers 24-hour support and has extensive knowledge and experience in helping clients to achieve a measurable return on investment.

For more information visit: www.sapphiresystems.com

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